



Careers Newsletter

18 March 2020

Disclaimer – all information is printed in good faith
It is the responsibility of the student to confirm all details with the appropriate institution.

To contact Ms Janes please call 9414 4377 or email djanes@stpiusx.nsw.edu.au

JobJump - Parents and students please watch YouTube video and sign up

Sign up to JobJump for information about tertiary study options, ATAR's and apprenticeship and TAFE information. Create a resume, sign up for news alerts.

To register go to <https://www.jobjump.com.au/>

Search school – St Pius X Chatswood

Register with an email address (use a private address, not spx)

Password – pius (lower case)

Parent information: <https://www.youtube.com/watch?v=fZoyckJwvVg&feature=youtu.be>

UAC : Demystifying HSC & ATAR and beyond Year 12

Are you confused about your HSC and the ATAR?

Find out more: <https://www.uac.edu.au>

Notre Dame | Medicine Info Session

22 March 2020, 10:00 am - 12:00 pm

The University of Notre Dame Australia, Darlinghurst

Do you aspire to study Medicine at a leading Australian university?

Join our Medicine Information Session to find out more about Notre Dame's Doctor of Medicine, delivered at our Darlinghurst Campus, located within one of Australia's most exciting and prestigious medical and research precincts.

You will hear from our Dean of Medicine (Acting), Professor Steevie Chan, about the Doctor of Medicine, our academic staff – who are leaders in their profession, and our unique patient-centered approach to graduating the next generation of compassionate healthcare professionals.

You'll also hear from current Medical students and tour our School of Medicine Facilities.

Find out more: <https://www.notredame.edu.au/events-items/medicine-info-session-sydney>

Sydney Design School | Information Session

25 March 2020, 6:00 pm - 6:40 pm

16 April 2020, 1:00 pm - 1:40 pm

Sydney Design School

Explore our creative studios and find out everything you need to know about our courses, flexible study options and career support. Our Director, Amanda Grace will introduce you to our unique philosophy, passionate Educators and industry focused approach to learning. You'll come away from this event with all the detail you need to make an informed decision about your creative future.

Liberating Education

Find out more: <https://sydneydesignschool.com.au/information-sessions/>

CQUni | Online Chat Session

30 April 2020, 3:00 pm - 6:00 pm

Online

Thinking about starting a TAFE or university qualification? If you're considering CQUniversity, you probably have a few questions.

Get to know CQUniversity a little better at our Online Chat Session! All you need to do is head over to our CQUniversity Facebook page and send us a message during the session and you'll receive real-time answers to all your questions.

Our staff will be able to help with your course of interest, student support services, or anything else to do with studying with us.

Find out more: <https://www.cqu.edu.au/events/event-items/information-session/online-chat-session39>

ACAP | Info Session

30 April 2020, 6:00 pm

Australian College of Applied Psychology, Sydney

Interested in studying psychology, counselling, social work, criminology, coaching, or case management?

- Learn how ACAP can help you to change lives and make a difference!
- Meet ACAP staff, academics and current students.
- See our campus.
- Discover the courses we offer, flexible learning options and the benefits of studying at ACAP.

Find out more: <https://www.acap.edu.au/home/info-sessions/>

Sydney Design School | Open Day

2 May 2020, 10:00 am - 12:00 pm

Sydney Design School

If you're passionate about becoming a professional Interior Designer or Interior Decorator then join us for our next free event and find out more about our world-class accredited courses. Come to Open Day and get a feel for life in our creative community, meet our inspiring Educators and find your perfect course option.

Find out more: <https://sydneydesignschool.com.au/information-sessions/>

ACAP | Online Info Sessions

Social Work: 6 May 2020, 6:00 pm

Counselling: 6 May 2020, 7:00 pm

Criminology: 7 May 2020, 6:00 pm

Psychology: 7 May 2020, 7:00 pm

Online

Interested in studying social work, counselling, criminology or psychology?

- Learn how ACAP can help you to change lives and make a difference!
- Meet ACAP staff, academics and current students.

Liberating Education

- Discover the courses we offer, flexible learning options and the benefits of studying at ACAP. Find out more: <https://www.acap.edu.au/home/info-sessions/>

CQUni | STEPS Online Information Session

8 May 2020, 12:00 pm - 8 May 2020, 1:00 pm

Online

Need a little help to meet the entry requirements of your chosen university course? Or perhaps you just want some additional support to gain the knowledge, skills and confidence to successfully enter and undertake further study.

Find out how CQUniversity can be the support to your study and take the first step toward a brighter future with our Skills For Tertiary Education Preparatory Studies (STEPS) course.

STEPS is a free, Centrelink approved enabling course that is designed to help you acquire the necessary skills, knowledge and confidence to gain entry into university.

Find out more: <https://www.cqu.edu.au/events/event-items/information-session/steps-information-session39>

JMC Academy | Open Day

9 May 2020, 9:00 am - 2:00 pm

JMC Academy, Ultimo

Are you still undecided about how you want to spend the next one to two years of your study time? Do you want a preview of what your years after school might hold? Then this is your opportunity to get to know JMC Academy.

On the day you can take a tour of our facilities, get your hands on some of our serious gear, grab a bite to eat and learn why JMC continues to lead the way in Creative Industries education. You'll also have a chance to chat with current students and heads of department about studying abroad and industry internships. Don't forget to listen to our student bands and stop by the studios to see and hear live film and audio productions in action!

Find out more: <https://www.jmccademy.edu.au/events/open-days>

2020 Greater Western Sydney Careers Market

20 May 2020, 9:00 am - 2:00 pm

Penrith Valley Regional Sports Centre

The Greater Western Sydney Careers Market offers students the chance to explore and speak with the professionals from Universities, Registered Training Organisations, Apprenticeship Centres, Group Training Organisations, Private Colleges, Professional Associations and Employers about further education and/or careers options available to them.

The events provide a fantastic opportunity for students to seek that all important career and further education advice from a wide variety of exhibitors and industry experts to enable them to make informed choices.

Find out more: <https://gwscareersmarket.com.au/>

Northern Beaches Tertiary Expo

22 May 2020, 9:00 am - 3:00 pm

International College of Management, Manly

Liberating Education

A unique opportunity for those interested in starting, changing or furthering their tertiary education. Don't miss this great opportunity to map out your future, all in the one location.

Find out more: <https://www.nbte.com.au/>

[UTS | Law Undergraduate Info Evening](#)

17 June 2020, 6:00 pm - 8:00 pm

University of Technology Sydney

Join us at this Information Evening to find out about:

- [UTS Central](#), the new home of the Faculty of Law from 2020
- [Legal Futures and Technology Major](#) – first major of its kind in Australia
- Stand-alone Bachelor of Laws (LLB) and Combined Law Degrees
- Experiential learning
- International experiences
- Opportunities beyond the classroom, including the [Brennan Justice and Leadership Program](#)
- Entry pathways
- Law scholarships
- Student life from current Law students
- Career opportunities from Law graduates

Find out more: <https://www.uts.edu.au/about/faculty-law/events/law-undergraduate-info-evening>

[AIM | Open Day](#)

25 July 2020, 10:00 am - 3:00 pm

Australian Institute of Music, Surry Hills

Wondering if you have what it takes to make it in the music and entertainment industry? Come join us at Open Day to find out.

Discover | See our vibrant campus come to life with free performance workshops, demonstrations, displays, career overview talks and more!

Get Involved | Enjoy live performances, and experience a range of fun interactive activities. Plus take part in our industry feedback panel sessions.

Find Out More | Open Day is the perfect opportunity to discover our range of unique and specialised degree programs. Meet teachers, students and alumni, chat to industry experts and explore your course options with our friendly admissions advising staff.

Find out more: <https://www.eventbrite.com.au/e/aim-open-day-2020-sydney-tickets-93017749593>

[WSU | Public Astronomy Night – From Darkness to Light](#)

21 March 2020, 8.00 pm - 10:00 pm

Western Sydney University Penrith Observatory

Stars like our sun are still being formed all around us in our Galaxy, although they're sometimes hard to see. Some of them are going to be like our own Sun, some of them will be smaller, and some will be much, much bigger. Find out about new stars and the places we can see them, and what this means for our understanding of our Sun and our place in the Galaxy.

Liberating Education

Includes presentation, short 3D movie, tour of the dome and viewing of the night sky through a range of telescopes

Find out more:

https://www.westernsydney.edu.au/home/events/public_astronomy_night_21_march_2020

AIM | Immersion Day

28 March 2020, 10:00 am - 3:00 pm

Australian Institute of Music, Surry Hills

At AIM, our passion and dedication to music runs as deep as yours, giving rise to an exciting, inspiring musical community of people who feed off each other's energy and who inspire each other to greater heights, every day.

Join us at Immersion Day 2020, where you can experience our passion and expertise first hand. AIM will be running classes across all areas of tertiary study and short courses as well as providing some world class performances from our staff and students.

Find out more: <https://www.aim.edu.au/events/aim-immersion-day-2020>

Screeenteens School Holiday Workshop

21 April 2020, 10:00 am - 23 April 2020, 1:00 pm

Screenwise, Surry Hills

Screeenteens is Australia's leading program for young adults between 12 and 16 years old who are interested in developing their performance skills for Film and Television. Whether you've recently signed up to an agency, or you want to begin your journey into professional acting, this Holiday Workshop is the ideal platform to brush up on your acting skills for working in the Film and Television Industry.

The Screeenteens Holiday Workshop provides a fun, engaging and professional learning environment where young students will build a solid understanding of the acting industry. You'll become confident with your knowledge of the performance making process whilst making new friends in a social and creative setting.

Find out more: <https://screenwise.com.au/courses/screeenteens-school-holiday-workshop-april-2020/>

Liberating Education

Discover Midwifery @ UTS

22 April 2020, 5:00 pm

University of Technology Sydney

Considering life as a registered midwife? Determine if midwifery is the right career for you as you pick the brains of an expert academic and tour our state-of-the-art clinical facilities with current students.

PLEASE NOTE: as a result of the novel coronavirus (COVID-19), UTS lecture theatres and clinical labs may be required for catch-up classes or intensive study activities for UTS students in April. Discover Midwifery may be rescheduled if spaces are required for UTS classes. UTS will endeavour to provide guests with reasonable notice by email and phone if there is a change in date.

Find out more: <https://www.uts.edu.au/future-students/health/why-health-uts/events-and-brochures/discover-sessions>

Discover Nursing @ UTS

14 July 2020, 5:00 pm

University of Technology Sydney

There's more to modern nursing than meets the eye. Whether you're in high school, TAFE, working as an AIN or EN or looking to embark on a change in career, this session is for you. Hear from nursing academics and current students before touring our world-class clinical laboratories and taking part in a hands-on workshop.

Find out more: <https://www.uts.edu.au/future-students/health/why-health-uts/events-and-brochures/discover-sessions>

CS50x – Introduction to Computer Science with Harvard University

CS50x is Harvard University's Introduction to Computer Science subject, available to be studied fully online through edX.

This entry-level course teaches students how to think algorithmically and solve problems efficiently. Topics include abstraction, algorithms, data structures, encapsulation, resource management, security, software engineering, and web development. Languages include C, Python, SQL, and JavaScript plus CSS and HTML. Problem sets are inspired by real-world domains of biology, cryptography, finance, forensics, and gaming.

The best part is it is completely free. The course requires around 4 weeks to complete and can be started at any time.

Find out more and enrol here: <https://www.edx.org/course/cs50s-introduction-to-computer-science>

Scholarships

[Keeping Kids at Secondary School Scholarship](#)

Value: Varies

Open/Closing Dates: January 1, 2020 – December 31, 2020

Are you studying Year 11 or 12?

Do you need help covering expenses for specific subjects?

The Keeping Kids at Secondary School scholarships are targeted specifically at supporting students in Year 11 and 12 to remain engaged with school, by assisting with the some of the costs associated with schooling.

Applications are accepted year-round.

Eligibility Criteria:

- Must be in Year 11 or 12
- Living in North West Victoria or South West New South Wales
- Be financially disadvantaged

[Find out more](#)

Competitions

[ATOM Photo Comp](#)

The ATOM Photo Comp is an initiative of Australian Teachers of Media (ATOM). It provides Australian and New Zealand student and adult photographers with the opportunity to submit a folio of three photographs adhering to a theme, and win fantastic prizes in the process.

The theme for the 2020 competition is Fragility.

Entries are open until Thursday 9 April.

Find out more and enter here: <http://atomphotocomp.org/>

[International Astronomy and Astrophysics Competition](#)

The International Astronomy and Astrophysics Competition is an international science competition that enables students from all countries to prove their skills and to unleash their creativity in the fields of astronomy and astrophysics.

Liberating Education

IAAC gives you the unique opportunity to apply your skills to challenging problems. Participants can receive certificates, awards, cash prizes, and global recognition.

In order to participate in the International Astronomy and Astrophysics Competition, you have to be a high-school or university student. Students from all grades and all countries are invited to participate.

Entries for the qualification round close on Friday 17 April.

Find out more and enter here: <https://iaac.space/en/?ref=>

2020 School Poetry and Short Story Writing Competition

Entry is open to the 2020 Schools Poetry & Short Story Writing Competition. Students all over Australia are invited to enter their poems or short stories, and battle it out for the great cash prizes on offer.

There is no theme. Entrants are encouraged to let their imaginations run wild and write on any topic and in any style. Students from all grades are welcome to enter – from Kindergarten/Preparatory to Grade 12.

Entry is free and closes on Thursday 30 April.

Find out more and enter here: <https://www.write4fun.net/competitions/67>

ABC Fierce Girls Competition

The ABC's Fierce Girls podcast wants you to tell them about a fierce girl you admire!

They're looking for stories of adventurous girls, girls with guts and spirit, girls who dare to do things differently.

To enter, write an original story (500-800 words) about an Australian girl or woman that you admire. They could be from your town or city, or anywhere in Australia. They could be famous, or maybe they're your neighbour! It's open to all kids in Australia between 7 and 16 years of age (inclusive).

The five best stories will be selected as prize winners. Winners will receive the opportunity to have their story recorded as a podcast and published as an episode of ABC's Fierce Girls podcast!

Entries are open until Sunday 5 April.

Find out more and enter here: <https://www.abc.net.au/abcme/fierce-girls-competition/12020606>

Careers & Jobs

[Could You be an Astronaut?](#)

Have you ever dreamed of one day flying into space? You can take a quick quiz online to see if you might have what it takes to become an astronaut.

The test asks a series of questions based on official NASA Astronaut Candidate requirements and real-life psychological tests to see if you've got what it takes for intergalactic exploration.

Check it out here: <https://www.astronaut-test.com/>

[A Job as a Chocolate Scientist](#)

Got a sweet tooth? You could have a career as a Chocolate Scientist, just like Lizzy Dinsdale. She spends her days at Mars coming up with delicious new ideas for sweets – including a hot cross bun flavoured M&M!

Find out about she landed her dream job and how you can too:

<https://www.stylist.co.uk/life/careers/dream-job-chocolate-bar-designer-developer-unusual-careers/364919>

Further Learning

[UOW Tottenham Hotspur Global Football Program](#)

The UOW Tottenham Hotspur Global Football Program is a unique opportunity to study a qualification of your choice at UOW's Wollongong campus, while also developing your football skills with training provided by fully qualified coaches from English Premier League (EPL) club Tottenham Hotspur.

As part of the program, you will undertake up to 20 hours of Global Football Program content each week for 36 weeks around your academic timetable, and will have opportunities for selection to compete at a local, national and international level (through the UOW football team).

Applications for the 2021 program open on Thursday 30 March, and close Friday 16 October.

Find out more here: <https://www.uow.edu.au/globalfootball/>

[UOW Crusaders Global Rugby Program](#)

The UOW Crusaders Global Rugby Program will foster the next generation of Rugby Union talent, helping participants achieve excellence on the field and in the classroom. It is your opportunity to

receive professional standard coaching from the most successful Club in Super Rugby, while studying at UOW.

As part of the program, you will undertake up to 20 hours of training each week for 36 weeks while you study, with training scheduled around your academic timetable. You will also have opportunities for selection to compete at a local, national and international level.

Why apply?

- Improve your game
- Become more employable
- Be affiliated with a leading rugby club
- Open new playing opportunities

Applications for the 2021 program open on Monday 30 March and close Friday 16 October.

Find out more here: <https://www.uow.edu.au/globalrugby/>

Enhance Your University Studies

Looking for something extra with your uni degree? You could consider doing an **Advanced** or **Dean's Scholar** degree.

These degrees work in a similar way to standard ones, but with some extra perks. They generally involve an extra Honours year as well. The entry requirements for these advanced courses are often higher. You can also transfer into an Advanced or Dean's Scholar degree after your first year, provided you achieve good results.

Some perks of an Advanced or Dean's Scholar degree can include:

- access to extra scholarships
- leadership opportunities
- special workshops and events
- internships and placements

Many universities offer a variety of Advanced and Dean's Scholar degrees in many study areas to give you an edge over other students.

Check out some of the courses and opportunities on offer from universities around Australia:

- [UOW Faculty of Law, Humanities and the Arts Dean's Scholar Program](#)
- [Dean's Scholarship at WSU](#)
- [Bachelor of Arts – Advanced \(Honours\) at Deakin](#)
- [JCU Deans' Scholarship](#)
- [Bachelor of Pharmaceutical Science Advanced \(Honours\) at Monash](#)
- [QUT Science and Engineering Dean's Scholar Program](#)
- [Bachelor of Science \(Dean's Scholar\) \(Honours\) at RMIT](#)
- [Bachelor of Science – Catalyst Program at UTAS](#)

Liberating Education

- [Bachelor of Arts – Enhanced Program for High Achievers at Flinders](#)
- [Bachelor of Advanced Science \(Honours\) at Curtin](#)

Will The Coronavirus Affect My Education?

If you are worried about how the Coronavirus might affect your studies, and how that could potentially affect your applications to US or UK universities, Crimson Education has written a Q&A covering some of the most commonly asked questions.

Read the full blog on Crimson Education's website here: <https://pages.crimsoneducation.org/Aus-Webinar-Info.html>

UAC's Course Compass

In year 12 this year but not sure what to study at uni next year?

Take a look at UAC's Course Compass, which takes the subjects you're studying now and tells you which uni courses other students who completed the same subjects in previous years most commonly applied to.

Instead of being based on your personality or likes and dislikes, this short quiz recommends a course for you based on your school subjects and predicted ATAR only.

You can do the quiz here: <https://www.uac.edu.au/future-applicants/course-compass>

Study a Bachelor of Building Design Online with CQUni

Do you have an interest in engineering and design? The Bachelor of Building Design from CQUniversity could be the perfect course for you.

It will teach you everything you need to know about building design, construction, services, materials and more to kick start your career as a building designer.

The course can only be studied online, which means you can participate from anywhere in the country.

In 2019 the Selection Rank for the course was 68.

Find out more about the course here: <https://www.cqu.edu.au/courses/bachelor-of-building-design>

Resources

[The Schools Recommendation Scheme \(SRS\) explained](#)

If you're in Year 12 and you'd like to receive an early offer for uni next year, before you've sat your exams, there are a few options out there for you.

Early Entry Programs

Our Early Entry guide is being updated right now and will be released later this week. It contains details of lots of programs across Australia that could get you an early conditional offer and reduce some of the pressure around exam time.

Check back on our [website](#) for your downloadable copy.

The Schools Recommendation Scheme (SRS)

Some universities use information about you, provided by your school, as the basis for making you a conditional offer to study with them.

You could get an offer before you've sat your exams or your ATAR has been released.

The SRS is administered through [UAC](#), who are the tertiary admissions centre for most universities in NSW and the ACT.

How SRS works

Your school needs to be involved in your application. They will rate you in different study areas based on your performance in Year 11 and 12 so far.

They will also rate you on the following:

- How good you are at abstract thinking and analysis
- Your ability to organise and express thoughts and ideas orally and in written form
- How well you work and learn independently
- What your long-term goals are and evidence of your motivation to achieve them
- How well-suited they think you are to tertiary studies

These ratings provided by your school, along with a completed application form, are forwarded on to the university. They will then decide whether they'd like to offer you an early conditional offer.

Which universities accept SRS applications?

Partnering [UAC](#) universities who will consider SRS for undergraduate admissions include:

[Australian Catholic University](#)

[Charles Sturt University](#)

[International College of Management, Sydney](#)

[Macquarie University](#)

[National Art School](#)

[SAE Creative Media Institute](#)

[University of Canberra](#)

[University of New England](#)

[University of Newcastle](#)

[University of Sydney](#)

[University of Technology Sydney](#)

[Western Sydney University](#)

Each university has their own criteria and application requirements (including dates), so you'll need to check them once you've decided what your preferences are to see whether you're eligible to apply.

Who is eligible to apply for SRS?

The minimum requirement to apply for SRS is that you must be:

- A current Australian Year 12 student who will qualify for an ATAR (or IB) in 2020
- Be applying through UAC for undergraduate admission onto a course at a participating institution (see list above) in 2021

Other than that, there are a variety of eligibility criteria which depend on the individual universities, but examples include:

- Year 11 and 12 results show potential
- School ratings (principal thinks you're a good candidate to study at uni)
- Be applying from a school in NSW
- Be eligible for [Educational Access Schemes \(EAS\)](#) through UAC, e.g. from low-socio economic area, experienced financial disadvantage.

How to apply for SRS through UAC

Find the key dates:

- Application open dates – you can apply for SRS through UAC from **Wednesday 1 April 2020**
- Application cut-off date (TBC)
- Anticipated notification date if you're successful (TBC – usually mid-November)

We recommend adding all the dates to your calendar and setting reminders.

Remember to check your nominated email account to track your application, and to find out if you've received an offer.

Note: don't use a school email address in case you receive any information about your SRS application after you've left Year 12, and always check your junk folder.

[UAC](#) key dates haven't been published yet, but we've been advised that you should check back after 1 April 2020 when they open for 2021 admission applications.

You'll also need to check each institutions page (see the links above) for cut-off dates. Again, not all of them have been updated for 2020 yet, so check back or contact them directly to make sure you don't miss the boat.

1. Complete a UAC application for an undergraduate course in 2021 (fee applies)
2. Log in to the SRS application using your UAC application number and PIN
3. Enter your Year 11 studies (only if prompted)

NSW and ACT school applicants: UAC obtains these direct from the relevant educational authorities so you won't need to carry out this step

All other applicants: Enter the details of your Year 11 studies and upload a PDF of your Year 11 school report

4. Upload and required institution-specific documents
5. Check your application is correct and submit it

6. Accept the declaration
7. Download a copy of your Confirmation of Application
8. Once UAC receives your SRS application, they'll email your school principal a link to access your details.
9. Your principal or nominated staff member will rate your skills and aptitude. If they choose not to rate you, then your SRS application can't be processed. You may want to speak with them before you lodge an application.

You may have other options

If you're not at school in NSW or the ACT, and you're not planning on applying to one of the universities listed above, you may still be eligible to receive an early conditional offer.

- Make sure you check out our Early Entry Guide for 2021 after it's published later this week
- Find out if other universities offer a similar principal recommendation program, e.g.: [Principal's Recommendation Scheme at CQU](#), [School Recommendation Program at Flinders](#), or [STAR Early Offer at Southern Cross Uni](#)
- Check eligibility for educational access schemes (EAS or SEAS) and find out how to apply
- Find out about elite athlete and performers programs you could be eligible for
- Check eligibility and apply for any co-op scholarships that could get you an early offer (plus more benefits). We've written a guide for that, you can have a read

If you're not eligible to apply for the SRS or other early offer schemes, don't stress. You can still apply for the course and/or university you want through the traditional routes – direct entry or through the relevant TAC. Then as long as your ATAR meets the entry requirements, you could receive an offer in the main rounds from December 2020.

[The 7 Best Beaches in the World for Snorkelling](#)

Fancy spending your holidays or gap year in some of the most beautiful beaches in the world? You could experience pristine coral reefs, or even spot some elusive wildlife.

Check out Lonely Planet's list of the best beaches in the world for snorkelling for some ideas for your next trip: <https://www.lonelyplanet.com/articles/best-places-world-to-snorkel>

[7 things I wish I had known about money as a teenager](#)

Financial literacy educator and writer Kate Crowhurst puts the learnings from her past mistakes into practice in this article.

For teens today she recommends:

1. Learning how to talk about money
2. Not stressing about buying a house
3. Getting a job
4. Doing research on bank accounts
5. Starting to save early
6. Learning about compound interest (and applying your knowledge)
7. Advocating for yourself

You can read the whole article [here](#).

Job Spotlight

[How to become a Real Estate Agent](#)

What do Real Estate Agents do?

Real Estate Agents, aka Real Estate Brokers or Realtors, are licensed to help clients who want to purchase, sell, or rent a building, home, or block of land.

If you're a great mediator who gets along easily with people, and you're looking for a career with the thrill of closing deals and you get to work out of the office, then this could be the perfect career for you.

About you:

- Personable, approachable, and honest
- Great at communicating and negotiating
- Customer and sales focused with in depth knowledge of local property markets
- Organised and self-motivated

The job:

- Find and sign up clients
- Advise clients on pricing, marketing, financing and legal requirements
- Promote and present properties
- Negotiate and close deals including writing relevant marketing literature, reports, appraisals, contracts and terms

Real Estate Agent salary (average) \$60,300 per year

(Source: Joboutlook.gov.au)

Real Estate Agents earn a basic salary, and each sale or deal completed earns them a percentage, known as commission. So salaries vary hugely depending on the volume of sales you close and the value of those deals.

Job growth in real estate is moderate (source: Joboutlook.gov.au)

How to become a Real Estate Agent in Australia

There are no formal requirements for becoming a Real Estate Agent, but a Certificate IV qualification is advised as it could help open doors.

Step 1 – Focus on English, business and marketing at school if they're options available

Step 2 – Get work experience in the industry such as administrative or clerical jobs

Step 3 – Work on your customer service skills

Step 4 – Complete a [Certificate IV in Property Service \(Real Estate\)](#) with an RTO, or a degree such as a [Bachelor of Property and Real Estate at Deakin](#), or a degree in a related field such as Business with relevant majors

Step 5 – Obtain a license to practise by registering with the relevant state authority (you may need to be over 18 to apply):

[Become a Real Estate Agent in Queensland](#)

[Become a Real Estate Agent in New South Wales](#)

[Become a Real Estate Agent in the Australian Capital Territory](#)

[Become a Real Estate Agent in Victoria](#)

[Become a Real Estate Agent in Tasmania](#)

[Become a Real Estate Agent in South Australia](#)

[Become a Real Estate Agent in Western Australia](#)

[Become a Real Estate Agent in the Northern Territory](#)

Step 6 – Get a driver’s license and national police check

Find out more here –

[Real Estate Institute of Australia.](#)

[National Real Estate Association.](#)

Careers related to Real Estate Agent

Business Broker

Real Estate Agency Principal

Property Auctioneer

Building Inspector

Sales Representatives

Appraisers and Assessors

Property Manager

Conveyancer

Administrative Services Managers

Insurance Agents

Advertising Salespeople

Find out more about [alternative careers](#).

Frequently Asked Questions (FAQ’s)

- **Do I have to be licensed to work as a Real Estate Agent?**

Yes, you’ll need to register with your relevant state authority to become licensed.

- **How long will it take to become a Real Estate Agent in Australia?**

Requirements vary between states and territories, but you could complete a Certificate IV in as little as 27 weeks and then you may need to complete a prescribed amount of full time work experience to be eligible for licensing.

- **What happens if I work as a real estate agent without a license?**

You may be liable for significant fines.

- **Why do real estate agents need a license?**

Because Real Estate Agents are dealing with valuable assets on behalf of other people, the industry needs to be regulated to keep it fair and above board for everyone involved. Licensing ensures that agents are aware of the laws and operate within them.

- **Do I need to complete high school to become a real estate agent?**

If you leave high school in year 10, undertake a relevant qualification, e.g. a Certificate IV, get the work experience required in your state / territory, then once you turn 18 you can apply for a license.

Ms Janes

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