

Showroom Sales Consultant - Weekends

Part time contract / South Eastern Suburbs

- **Looking to work 1 day a week on a Saturday OR Sunday?**
- **Do you have a retail, sales &/or customer service background?**
- **Want to work in a unique environment that truly feels like home?**

With a history spanning over four decades, Rinnai has become a market leader in supplying advanced heating and cooling, hot water and lifestyle products into the Australian domestic and commercial domain.

Due to a rapidly expanding vision for Rinnai Australia, an exciting opportunity has arisen to become an integral part of our sales team within a Lifestyle Selection Centre based in the South Eastern Suburbs.

If successful for the role, some of your key duties and responsibilities will include:

- Offering customer solutions for the consumers new home purchase
- Provide upgrade opportunities to the customer
- Working closely with customers to meet their requirements in the form of product advice and solutions
- Achievement of sales budgets
- Assessing and developing all areas of potential sales growth

To be considered for this role, you must be able to demonstrate:

- Self initiative and drive with the ability to work autonomously
- Confidence and professionalism
- Excellent communication and presentation skills
- A proven track record in a face to face sales environment
- Exceptional service and consultation to customers
- Passion for client facing sales with a consultative approach
- Competent computer skills

To succeed in this role, you will be a highly customer focused individual and will have the ability to quickly learn product details and specifications. You must be well presented, enthusiastic and available to work on either a Saturday or a Sunday.

A competitive remuneration package will be provided to the successful applicant. The initial training will take place during weekdays (days yet to be determined) and will be for a duration of up to 5 full days only.

If you wish to become part of a dynamic and innovative team of professionals and have the necessary skills and experience, please email your resume to hr@rinnai.com.au together with a covering letter or alternatively go to the Careers section on the Rinnai website at www.rinnai.com.au to submit your application. Applications close 26th September 2018.