



240 Princes Highway
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Wednesday, August 17, 2022

Dear Epping Secondary College

This is to advise that we are seeking to apply price increases for uniforms in the fourth term of this year. Please note this is at a slightly higher rate due to regrettable inflationary pressures.

Understanding the effect on families, we've assessed each item to determine a price commensurate with the cost. For this reason, there may not necessarily be a flat rate rise across all garments. The cost of Custom garments may vary from one uniform to another, as it is dependent on variable production costs such as volume, fabric, and origin. Lowes will continue to work with schools to provide uniform solutions that best meet the needs of the community.

Factors affecting garment cost of production and delivery

- Yarn costs increasing by up to 40% in the last 12 months
- Labour costs increasing in Australia, China, Vietnam, Malaysia, and Sri Lanka.
- Import freight charges quadrupling
- Local freight charges continuing to rise substantially

The Lowes team has worked hard to produce quality garments backed with a satisfaction guarantee, available through our premium convenience retail and online stores. In conjunction, Lowes has successfully implemented many initiatives to manage risk of slavery, harmful environmental impact, and support sustainability practices.

Rest assured we are committed to continuous improvement, making a better world for future generations.

If you have any query relating to the attached proposed increases, please call (name and phone)

Kind regards,

Tim Bryant
Lowes School Uniforms
M 0418 411 853



**Making an impact at the frontline
for the future of children's healthcare.**

