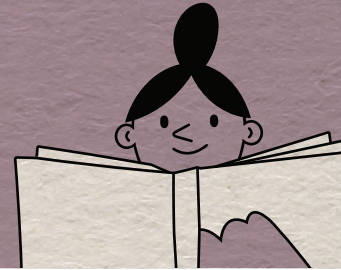


# Nelson Alexander

## Introducing the Nelson Alexander Referral Program



At Nelson Alexander we are proud to be involved in our local community. To recognise our relationships and support our network, we have created the Nelson Alexander Referral Program - a mechanism to generate genuine value for your organisation, with the potential of generating thousands of dollars for your organisation annually.

### So how does it work?

For family and/or friends of your organisation who are thinking of selling or changing the management of their rental property, each referred property results in a financial benefit for you:

- For all successful sales of properties registered via the program – 10% of our professional fee will be paid to your organisation upon settlement
- For all rental properties transferred from another agency to Nelson Alexander - \$200 per property will be paid to your organisation upon the first rental payment

Please ensure the following process is followed to ensure the referral is set up correctly:

1. Visit the unique referral form webpage that we will have set up for your organisation
2. Complete the referral form
3. Once this has been actioned it will prompt a member of our team to make direct contact with your nominated person.

Alternatively, they can contact us directly:

1. Call or email our office and be sure to mention your affiliation with the school
2. The agent will then make note of this and inform the organisation upon successfully onboarding the referral

\*Please see the end of this document to see full terms and conditions.

### How much do the referrals generate?

While the average varies across organisations, generally within 6 transactions we will help you generate upwards of \$12,000 for your organisation with the referral for sales starting at \$1,128.60 to \$3,355 per transaction. Also, while referrals are unlimited, conditions do apply such as properties in areas that we don't trade in.